

Local Market Update – November 2014

A Research Tool Provided by the Western Upstate Association of REALTORS®



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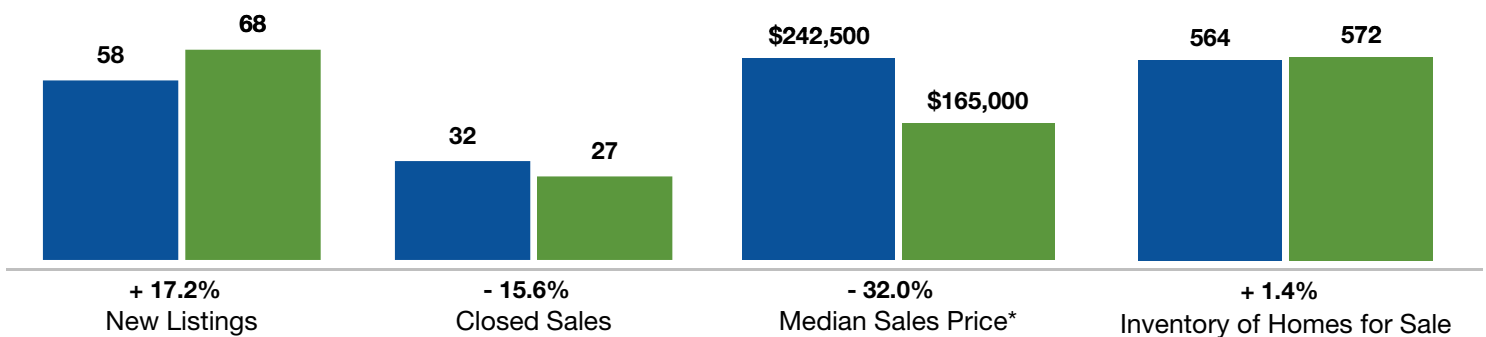
Lake Hartwell

| Key Metrics | November | | | YTD | | |
|---------------------------------|-----------|-----------|----------------|-----------|-----------|----------------|
| | 2013 | 2014 | Percent Change | 2013 | 2014 | Percent Change |
| New Listings | 58 | 68 | + 17.2% | 1,061 | 1,170 | + 10.3% |
| Closed Sales | 32 | 27 | - 15.6% | 299 | 373 | + 24.7% |
| Median Sales Price* | \$242,500 | \$165,000 | - 32.0% | \$190,000 | \$207,500 | + 9.2% |
| Percent of List Price Received* | 94.1% | 93.2% | - 0.9% | 92.6% | 94.1% | + 1.7% |
| Days on Market Until Sale | 108 | 126 | + 17.3% | 137 | 119 | - 12.8% |
| Inventory of Homes for Sale | 564 | 572 | + 1.4% | -- | -- | -- |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

November

■ 2013 ■ 2014



Historical Median Sales Price Rolling 12-Month Calculation

